



Hi,

I hope you're having a terrific summer!

I am and I've been very busy. Some of the new things in my business as a result of some hard work by me and other are a new website www.functionaldivorce.com, new business cards and a new workshop—Stress Busters. Speaking of hard work, that's our seventh ingredient of success and the focus of this month's newsletter.

Happy reading,

Karen

7. Willingness to Work Hard

Thomas Edison is credited with fundamentally shaping our modern world because of his determination to understand and make use of electricity. He was a prolific American inventor and was awarded 1,093 patents. As a result, he is one of the quintessential examples of how hard work and perseverance can lead to success.

Edison's work ethic became evident when he was just a child. After only 3 months of formal schooling, his parents chose to home school Thomas because the teacher at the school thought Thomas's brains were scrambled. Despite his parents' best efforts, he fairly quickly outstripped their abilities to teach him. His thirst for knowledge was almost insatiable. Rather than give up because his parents were unable to continue to teach him, Thomas adapted and learned to explore the workings of the world chiefly by reading and experimentation. He chose to work hard.

Besides his early thirst for knowledge, Thomas was also driven to work hard by a desire to survive on his own effort. He began making his own way at the age of 12 with his first business — selling candy and newspapers on trains. His successive jobs in his early teens which led to his first authentic invention at the age of 16 make the following quote all the more profound: *Opportunity is missed by most because it is dressed in overalls and looks like work.* Thomas Alva Edison.

He applied his tremendous work ethic his entire life. Our lives are "electrified" as a result. We are definitely electrified as a world in large part because Thomas Edison invented the first economically feasible system of centrally generating and distributing electric heat, power and light. But we are also figuratively electrified because of the unparalleled example he set through his willingness to work hard toward his goals.

Of course this story of Thomas Edison begs a coaching questions. How can you electrify your efforts at achieving success by rolling up your sleeves and doing a little more hard work? If you'd like to explore this questions, join one of this month's Building Success calls!

Don't Forget

Reserve your spot for this month's 30-minute Building Success conference call!

To Register: Call 817-988-8086 or click your preferred time below.

- [Monday, July 20 @ 12:30pm Central Time](#)
- [Tuesday, July 21 @ 6:30pm Central Time](#)